# Essential Grant Writing Best Practices



# Arizona Grant Opportunity



The Arizona Health Care Cost Containment System (AHCCCS) has an open program, utilizing American Rescue Plan (ARP) funds, to award \$40 million in grants to strengthen HCBS in Arizona.

The ARP Program Awards are intended to enhance the **health**, **safety**, and **member experience** for individuals who receive HCBS.

Applications must be submitted by 5:00 pm on May 16.

## **Eligible Providers**

- Behavioral Health Outpatient Clinics (Provider Type 77)
- Attendant Care (Provider Type 40)
- Integrated Clinics (Provider Type IC)
- Assisted Living Centers (Provider Type 49)
- Assisted Living Homes (Provider Type 36)
- Habilitation Providers (Provider Type 39)
- Community Service Agencies (Provider Type A3
- Board-Certified Behavior Analysts (Provider Type BC)
- Adult Foster Care (Provider Type 50)
- Home Delivered Meals (Provider Type 70)
- Adult Day Health (Provider Type 27)
- Elderly and Physical Disability (EPD) HCBS (Provider Type 81)
- Area Agencies on Aging



## **Eligible Activities**



Increase engagement in community activities



Expand supportive employment and employment skills development



Support recreation and health promotion programs



Expand technology that improves connectivity and telehealth

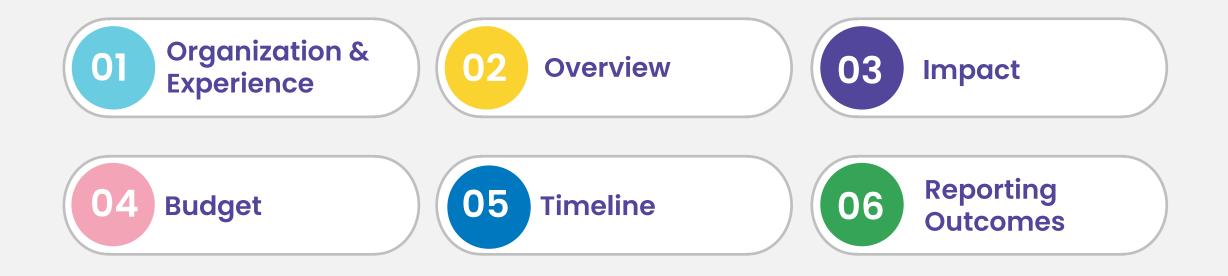


Enhance data systems and infrastructure that serve to streamline service delivery



And more...

## The Application is Split into 6 Sections



# **Organization and Experience**

#### Grant Writing Tip **#1** Humanize Data with Storytelling

Organization and Experience

- Your organization, its programs, and service areas
- Key personnel and their role in the project
- Communication or marketing strategy to promote your project



# **Project Overview**

#### Grant Writing Tip **#2 –** Strengthen Your Proposal with Data

- Short description of your project
- Award goals your project with achieve
- Need your project is addressing
- Key milestones and deliverables
- How your project fits your organization's strategy and vision
- Potential risks and solutions to address these risks

## **Project Impact**

#### Grant Writing Tip #3 – Center Your Proposal Around Your Community, Not Your Nonprofit

- People and areas that will benefit from your project
- Any partners for your project if applicable



# Budget

#### Grant Writing Tip #4 - Clearly Explain How You'll Use The Funding

- Detailed description of project costs, including:
  - Milestone, phase, or deliverable
  - Projected start and end dates
  - Total costs, including staff, materials, and administrative costs
- Sustainability Plan for continuing the project after funding ends



## **Timeline**

#### **Grant Writing Tip #5 – Be specific**

- Any additional details on your project timeline
- Start and end dates for the project



# **Reporting Outcomes**

#### Grant Writing Tip #6 – It's all about the data

- Target outcomes for your project
- Method for collection and measuring data for outcomes



### **Remember the Grant Focus**

# Grant Writing Tip #7 – Focus on how to improve the lives of the populations this grant supports

• The ARP Program Awards are intended to **enhance** the **health**, **safety**, and **member experience** for individuals who receive HCBS. This includes individuals who are elderly, with disabilities, living with a serious mental illness (SMI) designation, and children with behavioral health needs.





Purpose-built solutions that enable whole person care and collaboration across the health and human services ecosystem.

#### ServTracker<sup>®</sup>

#### Preferred Data Tracking Solution for Aging Service Providers

- Easy to use at all levels
- Streamlined access to data
- Powerful reporting and insights
- o Best-in-class mobile meals app.

## **Čŵ CaseWorthy**<sub>™</sub>

Configurable Case Management Solution for Human Service Agencies

- Powerful data access & reporting
- o Automate tasks and processes
- Integrate with existing programs
- Track all client and case data in one solution

#### **M** medisked

Centralized Care Coordination Suite & Agency Management Suite

- Centralize care management tasks & reporting
- Billing, documentation, and claim submission
- Align across government and provider agency objectives



# **chi CaseWorthy**<sub>™</sub> (



## **Thank You!**

Learn more at: CaseWorthy.com & MediSked.com